Bath Township Public Library Board of Trustees

Sue Garrity - President Lynn Bergen - Treasurer Larry Fewins-Bliss Theresa Kidd – Vice President Audrey Barton - Secretary Ken Jensen

AGENDA, NOVEMBER 17, 2021 – 6 P.M. Meeting In Person at BTPL

- 1. Call to Order.
- 2. Moment of Civic Reflection
- 3. Approval of the Agenda
- 4. Public Comment limited to 3 minutes, on agenda items only.
- 5. Disclosure of Conflicts of Interest
- 6. Review and Approval of Minutes (see agenda packet)
- 7. Financial Report Treasurer & Director (see agenda packet)
- 8. Director Report (see agenda packet)
- 9. Unfinished Business Items for Discussion
 - a. Refresh of Strategic Plan Update
 - b. Property Tax Refund Update
 - c. Budget Adjustments (see agenda packet)
- 10. Unfinished Business Items for Action
 - a. Refresh of Strategic Plan
 - b. Budget Adjustments
- 11. New Business Items for Discussion
 - a. Meeting schedule for 2022, including possible cancellation of December 2021 meeting
- 12. New Business Items for Action
 - a. Vote on meeting schedule
- 13. Public Comment Limited to 3 minutes
- 14. Board Member Comments
- 15. Adjournment

Reminder: Next Meeting is November 17, 2021, 6 p.m.

Bath Township Public Library

Meeting Minutes

Wednesday, October 20, 2021

| Present: | (Board Members) Sue Garrity, Lynn Bergen, Ken Jensen, |
|-----------------|---|
| | Theresa Kidd, Larry Fewins-Bliss, Audrey Barton |
| | (Library Director & Staff) Kristie Reynolds |
| Public Present: | none |

Next meeting: Wednesday November 17, 2021 @ 6:00pm

I. Regular Business

- a. Meeting called to order at 6:02pm
- b. Moment of civic reflection.
- c. Larry moves to approve the agenda, Lynn 2nd, all in favor.
- d. Public comment: none
- e. Disclosures of conflict of interest: none
- f. Audrey moves to approve the minutes. Larry 2nd, all in favor.

II. Financial Report

See the full Treasurer's Report in October agenda packet. The current budget looks good, stable and healthy! Ken moves to accept the financial report, Sue 2nd, all in favor.

III. Director Report

See the full Director's Report in October agenda packet. Kristie and the staff have been busy connecting with the community at various events around town. Kristie has also been active in MLA events, serving on committees and attending events. She's also working with the township's Safe Routes to School committee, and the library hosted the group's most recent meeting.

The staff did a wonderful job decorating the library for Halloween. Wow!

IV. Unfinished Business – Items for Discussion

- a. Refresh of the Strategic Plan Working with Kate from the Woodlands Cooperative to plan for this strategy meeting.
- b. Property Tax Refund Waiting to hear from the township, in process.

c. Budget Adjustments – Kristie recommended the fine-tuning adjustments as shown in the meeting packet.

V. Unfinished Business – Items for Action

- a. Refresh of the Strategic Plan further discussion, waiting to set a date.
- b. Budget Adjustments (see agenda packet) Sue moves to approve, Lynn 2nd, all in favor.

VI. New Business - Items for Discussion

- a. Director Evaluation (see agenda packet) The consensus is that Kristie has done a very fine job in the last year. In addition to the approved 3% raise (see below), the board plans to incentivize fundraising for the entire staff.
- b. Proposed 2022 Budget for review Sensible suggested changes, to be revisited at the next meeting.
- c. Makeup of meeting packet and web postings an opportunity to suggest changes for greater clarity.

VII. Items for Action

- a. Director Evaluation. Based upon the glowing evaluation, Audrey moves to provide Kristie with a 3% raise, Theresa 2nd. Ken, Sue and Theresa: Yes. Larry: No.
- b. Makeup of meeting packet and web postings will revisit next month.

VIII. Closing

- a. Public Comment: none
- b. Board Member Comment: General discussion about the upcoming Halloween event, ways to improve visibility for new patrons.
- c. Ken moves to adjourn the meeting at 7:18. Theresa 2nd, all in favor.

| Treasurer's Report | 11/04/2021 |
|-----------------------------------|---------------------------------|
| As of October 31, 2021 | 10 months = 83% |
| MSUFCU Savings MSUFCU Checking | \$111,996.67* \$149,895.60** |

*Transfer for Millage Renewal will leave just under \$100,000 in our savings account. We anticipate recording and payment to the Township before the end of the year.

**Includes \$50,000 for bookcases. Payment for bookcases will occur in November.

Notes:

- All October expenses were verified using Kristie's Reconciliation and the MSUFCU Statement.
- Even though overall expenses are way under 83% at 68.8%, we have yet to record bookcase expense. See above statement.
- Financially we are in good shape.

Lynn Bergen, Treasurer

Bath Township Public Library Budget vs. Actuals: FY2021 - FY21 P&L

January - October, 2021

| | | Total | |
|------------------------------|------------------|------------------|-------------|
| - | Actual | Budget | % of Budget |
| Income | | | |
| 4000 Donation | 7,089.51 | 2,500.00 | 283.58% |
| 4100 Grant Income | 55,743.65 | 5,000.00 | 1114.87% |
| 4200 State Aid | 10,058.92 | 9,200.00 | 109.34% |
| 4300 Tax Revenue | 307,341.40 | 310,670.00 | 98.93% |
| 4500 Penal Fines | 34,703.27 | 45,000.00 | 77.12% |
| 4600 Service Fees | 887.19 | 600.00 | 147.87% |
| 4700 Interest | 43.11 | 200.00 | 21.56% |
| 4910 Miscellaneous | 340.85 | 0.00 | 0.09% |
| Total Income | \$ 416,207.90 | \$ 373,170.00 | 111.53% |
| Gross Profit | \$ 416,207.90 | \$ 373,170.00 | |
| Expenses | | | |
| 6000 Capital Expenses | 12,100.39 | 11,000.00 | 53.54% |
| | | | |
| 6010 Collection Acquisitions | 21,476.08 | 22,600.00 | 357.93% |
| 6020 Library Programming | 4,363.72 | 6,000.00 | 218.19% |
| Missulanious | 0.00 | 2,000.00 | 0.00% |
| | | | - / / |
| 6200 Advertising & Marketing | 2,399.67 | 7,000.00 | 34.28% |
| 6310 Contractual Services | 23,111.93 | 33,140.00 | 69.74% |
| 6320 Legal & Professional | | | |
| Services | 1,176.00 | 2,000.00 | 58.80% |
| 6400 Payroll | 105,439.07 | 120,000.00 | 87.87% |
| 6410 Payroll Taxes/Benefits | 12,455.38 | 15,300.00 | 81.41% |
| 6430 Benefits | 12,345.36 | 17,200.00 | 71.78% |
| 6500 Bank Charges & Fees | 75.61 | 200.00 | 37.81% |
| 6510 Insurance | 3,500.64 | 3,700.00 | 94.61% |
| 6530 Meals | 140.59 | 3,000.00 | 4.69% |
| 6540 Membership | 5,802.54 | 8,600.00 | 67.47% |
| 6550 Office Supplies & | | | |
| Software | 6,141.12 | 7,000.00 | 87.73% |
| 6560 Professional | | | |
| Development | 120.00 | 1,000.00 | 12.00% |
| 6580 Rent & Lease | 38,230.00 | 45,900.00 | 83.29% |
| 6590 Repairs & Maintenance | 6,124.14 | 12,000.00 | 51.03% |
| 6620 Technology | 8,496.55 | 10,500.00 | 80.92% |
| 6640 Utilities & Internet | 8,813.26 | 10,100.00 | 87.26% |

| Total Expenses | \$ 272,312.05 | \$ 338,240.00 | 80.51% |
|----------------------|------------------|------------------|---------|
| Net Operating Income | \$ 143,895.85 | \$ 34,930.00 | 411.95% |
| Net Income | \$ 143,895.85 | \$ 34,930.00 | 411.95% |

v 02, 2021 12:10:30 PM GMT-7 - Accrual Basis

| | A | E | 3 | С | D | E | | F |
|----------|---|--------|---------|-------------|--------|--------|----|------------|
| 1 | | Bath T | ownsl | ip Public L | brary | | | |
| 2 | | Jan | uary - | December 2 | 21 | | | |
| 3 | | | | | | | | |
| | | | | | | | | |
| | | | | | | | • | |
| | | Orig | inai | | Other | | A | djusted |
| 4 | | Bud | lget | Subtract | Source | Add | E | Budget |
| 5 | Income | | | | | | | |
| 6 | 4000 Donation | 2 | ,500.00 | | | | | 2,500.00 |
| 7 | 4100 Grant Income | 5 | ,000.00 | | | 50,000 | | 55,000.00 |
| 8 | 4200 State Aid | 9 | ,200.00 | | | | | 9,200.00 |
| 9 | 4300 Tax Revenue | 310 | ,670.00 | | | | | 310,670.00 |
| 10 | 4500 Penal Fines | 45 | ,000.00 | | | | | 45,000.00 |
| 11 | 4600 Service Fees | | 600.00 | | | | | 600.00 |
| 12 | 4700 Interest | | | | | | | |
| 13 | 4910 Miscellaneous | | 200.00 | - | | | | 200.00 |
| 14 | Total Income | \$ 373 | ,170.00 | · | | | \$ | 423,170.00 |
| 15 | Gross Profit | \$ 373 | ,170.00 | | | | \$ | 423,170.00 |
| 16 | Expenses | | | | | | | |
| 17 | 6000 Capital Expenses | 11 | ,000.00 | | 58,280 | 2,500 | | 71,780.00 |
| | | | | | | | | |
| 18 | 6010 Collection Acquisitions | 22 | ,600.00 | | | 4,000 | | 26,600.00 |
| 19 | 6020 Library Programming | 6 | ,000.00 | | | | | 6,000.00 |
| | | | | | | | | |
| 20 | 6030 Miscellaneous Expense | 2 | ,000.00 | -2,000 | | | | 0.00 |
| | 6200 Advertising 8 Marketing | | | | | | | |
| 21 | 6200 Advertising & Marketing 6310 Contractual Services | | ,000.00 | -4,200 | | | | 2,800.00 |
| 22 | 6320 Legal & Professional | 33 | ,140.00 | -7,000 | | | | 26,140.00 |
| 22 | Services | | | | | | | |
| 23 24 | 6400 Payroll | - | ,000.00 | -200 | | | | 1,800.00 |
| -25 | 6410 Payroll Taxes/Benefits | - | ,000.00 | | | 15,000 | | 135,000.00 |
| -26 | 6430 Benefits | - | ,300.00 | | | 1,000 | | 16,300.00 |
| 27 | 6500 Bank Charges & Fees | 17 | ,200.00 | -3,000 | | | | 14,200.00 |
| 28 | 6510 Insurance | | 200.00 | | | | | 200.00 |
| 29 | 6530 Meals | - | ,700.00 | | | 100 | | 3,800.00 |
| 30 | 6540 Membership | - | ,000.00 | -2,700 | | | | 300.00 |
| | 6550 Office Supplies & | 8 | ,600.00 | -2,000 | | | | 6,600.00 |
| 31 | Software | _ | 000.00 | | | | | 7 000 00 |
| | 6560 Professional | / | ,000.00 | | | | | 7,000.00 |
| | Development | | 000.00 | | | | | F00.00 |
| 33 | 6580 Rent & Lease | | ,000.00 | -500 | | | | 500.00 |
| 34 | 6590 Repairs & Maintenance | | ,900.00 | | | | | 45,900.00 |
| | | 12 | ,000.00 | -4,000 | | | | 8,000.00 |

| | А | В | С | D | E | F |
|----|---------------------------|---------------|--------|---|--------|------------------|
| 35 | 6620 Technology | 10,500.00 | -1000 | | | 9,500.00 |
| 36 | 6640 Utilities & Internet | 10,100.00 | | | 4,000 | 13,200.00 |
| 37 | Total Expenses | \$ 338,240.00 | -26600 | | 26,600 | \$ 395,620.00 |
| 38 | Net Operating Income | \$ 34,930.00 | | | - | \$ 27,550.00 |
| 39 | Net Income | \$ 34,930.00 | | | | \$ 27,550.00 |

Directors Report

- Legal & Professional
- Staffing
 - We advertised for a part time clerk and did not receive any applicants. We hired someone but they decided to take a different job so we will try next month.
 - o I became ill and was in and out of the office for half the month of the month
 - o Jana attended the ARSL leadership training
 - We had several people on vacation
- Scheduling
- Upcoming Programs
 - We are holding several smaller programs
 - Wreath making
 - Cookie decorating
 - Learning the Ukulele
- Community outreach
 - I spoke at the Senior Center
 - Sue spoke to the American Legion
 - Safe Routes to school met at the library
 - Halloween Carnaval
- Technology
- Policy
- Continuing Education
 - I attended the MLA Conference
 - A fund raising to philanthropy webinar
 - Community Impact Reception
- Projects
 - o Final Shelves installed
 - Shelves in book sale room installed
 - Finalizing Plaque for Library Center
- Statistics

| 2020 | 2021 |
|------|--|
| 48 | 536 |
| 593 | 1169 |
| N/A | 81 for 60.23 hours |
| 84 | 126 |
| 138 | 155 |
| 247 | 211 |
| N/A | 7 |
| 11 | 43 |
| N/A | 37 |
| 8 | 91 |
| | 48 593 N/A 84 138 247 N/A 11 N/A |

| Events | N/A | 694 |
|----------------------------|-----|-----|
| Story Time Attendance | N/A | 16 |
| Passive Program Attendance | N/A | 48 |
| Ancesrty.com | N/A | N/A |
| Tutor.com | N/A | 0 |
| Reference Calls | 74 | 167 |
| Outreach | 0 | 42 |